

One Install. Repeat Sales.

Your customers need one filter change annually...
start building annuities.






Use this guide to recommend proper maintenance for each system so you can see benefits of Aprilaire patented products firsthand.

“Having sold Aprilaire air cleaners since I started business, I didn’t realize it right away, but I was building an annuity. It’s huge! We’re putting cases of filters on the trucks every day when we’re in tune-up season, because we have so much product out there.”

– Tom Krygsheld, Owner
Illiana Heating and Air Conditioning
Cedar Lake, IN

More air cleaner opportunities—

| SERIES/MODEL | CUSTOMER PROFILE | UNIT-SPECIFIC BENEFITS |
|---|--|---|
|  <p>5000 MERV 16 Equivalent</p> | <p>The Model 5000 electronically charges particles and permanently traps them better than any other air cleaner using 72 square feet of media. The Model 5000 customer is looking for optimal allergy and asthma relief.</p> | <ul style="list-style-type: none"> • Includes the Model 8476 Universal Programmable (4H/2C) Thermostat featuring Event-Based™ Air Cleaning • Industry-leading particulate removal • Permanently traps airborne particles down to .03 micron in size and 80% of particle .01 microns in size |
|  <p>3000 MERV 13</p> | <p>The Model 3000 customer needs control and reassurance that the air cleaner is doing its job. Event-Based™ Air Cleaning gives you maximum control. This air cleaner's media performs at MERV 13, making it one of the highest performing on the market.</p> | <ul style="list-style-type: none"> • Includes the Model 8476 Universal Programmable (4H/2C) Thermostat featuring Event-Based™ Air Cleaning • Superior particulate removal, traps sub micron particulate including viruses and bacteria • Painted cabinet |
|  <p>2000 MERV 13</p> | <p>The Model 2000 customer is looking for cleaner, healthier air and relief from allergy triggers.</p> | <ul style="list-style-type: none"> • Superior particulate removal, traps sub micron particulate including viruses and bacteria • Painted cabinet |

Add value with these up-sell options.



Customize this space.
Imprint your business name!

CLEAN AIR

Clean Air button activates instant Event-Based™ Air Cleaning. Events include: ON 24/7, AUTO, CIRC 30/HR, EVENT 3HR, and ALLERGY 24HR




Event-Based™ Air Cleaning

Exclusive to Aprilaire products, **Event-Based™ Air Cleaning** replaces the standard "fan on" button on your thermostat. Cycle through built-in events based on frequency, seasonal triggers, and automatic environmental conditions. If someone in your home is suffering from allergies, there's a setting for that. If you're kicking up dust while vacuuming, there's a setting to address that too. Give your customer convenient, instant control over home air quality at the push of a button.

Model 8476 Universal Thermostat:

Event-Based™ Air Cleaning is integrated into the Aprilaire Model 8476 Universal (4H/2C) Programmable Thermostat, which can be used with any system for consistently clean air.

products for every customer

| SERIES/MODEL | CUSTOMER PROFILE | UNIT-SPECIFIC BENEFITS |
|--|---|---|
|  <p>1000 MERV 11 or 13 with upgrade media</p> | <p>The Model 1000 is a great inclusion option as part of an HVAC change out or in the residential new construction market.</p> | <ul style="list-style-type: none"> • Aprilaire quality and efficiency • Value-priced • Ideal equipment protection beats standard performance filtration |
|  <p>1510 MERV 11 or 13 with upgrade media</p> | <p>The Model 1510 is designed for low static pressure on larger residential HVAC installations, including Geo-Thermal Systems.</p> | <ul style="list-style-type: none"> • Eliminates the need for multiple air cleaners on a single system • The lowest static pressure at MERV 11 and 13 in the industry |
|  <p>1610 Easy Install™ MERV 11 or 13 with upgrade media</p> | <p>The Model 1610 Easy Install™ is designed specifically for retrofit applications. Easy installation replaces standard 1" filters in existing upflow HVAC systems with right or left returns.</p> | <ul style="list-style-type: none"> • Reduced installation time (need for field forming transitions eliminated) • Adjustable return opening, from 8-10" • Built-in ductwork for applications requiring a 90° duct adapter |



Media Upgrade Kit

Our Media Performance Upgrade Kit was designed to make older Aprilaire and Space-Gard air cleaner retrofits fast and easy.* There are no tools required—simply assemble the inner housing and slide in the new filter.

ALL Aprilaire air cleaner units...

- include patented replacement media that takes up less inventory on your delivery truck
- use collapsible media with self-spacing pleats
- come with a 5-Year Comprehensive Warranty
- utilize SelfSeal™ technology, reducing air bypass, and improving performance
- upgrade to higher efficiency with media options
- include a Clean Coil media guarantee

Your customers can't get replacement media from big box stores. *Our patent protects your profit.*





*Aprilaire competitive upgrade kits with collapsible media also available to fit most Carrier, Lennox, Honeywell, Ultravation, General and Trion air cleaners.

Model 5000

3000 Series

2000 Series

1000 Series

| APRILAIRE AIR CLEANERS | MODEL NO. | NOMINAL SIZE (in inches) | CABINET SIZE | REPLACEMENT MEDIA NO. | Resistance @ Airflow Volume (inches w.c. @CFM) | REMOVAL EFFICIENCY | | | | | |
|---|-------------|--------------------------|---|-----------------------|--|---------------------------------|-------------------------------|-----------------------------|-----------------------------|-------------------------------|------------------------------|
| MERV 16 EQUIVALENT | | | | | | VIRUS & ULTRAFINE PARTICLES | TOBACCO, SMOKE & SMOG | PET DANDER RESPIRABLE DUST | BACTERIA FUNGI | MOLD SPORES | POLLEN |
|  | 5000 | 16 x 25 | W: 12" D: 31" H (front): 18.25" H (back): 17.75" | 501 | .14"@1200 .17"@1400 .21"@1600 .25"@1800 .29"@2000 | 80% .01-.2 Microns | 95% .3-9 Microns | 98% 1+ Microns | 98% 2+ Microns | 99% 6-10 Microns | |
| MERV 13 | | | | | | VIRUS & ULTRAFINE PARTICLES | TOBACCO, SMOKE & SMOG | PET DANDER RESPIRABLE DUST | BACTERIA FUNGI | MOLD SPORES | POLLEN |
|  | 3210 | 20 x 25 | W: 6.75" D: 27.38" H: 22.06" | 213 | 16"@1200 20"@1400 .25"@1600 30"@1800 .35"@2000 | - | 75% .3-9 Microns | 96% 1+ Microns | 97% 2+ Microns | 98% 6-10 Microns | |
| | 3310 | 20 x 20 | W: 6.75" D: 22.06" H: 20.38" | 313 | .09"@600 .13"@800 .18"@1000 .23"@1200 | | | | | | |
| | 3410 | 16 x 25 | W: 6.75" D: 30.06" H: 17.75" | 413 | .17"@1200 .22"@1400 .26"@1600 .31"@1800 .37"@2000 | | | | | | |
| MERV 13 | | | | | | VIRUS & ULTRAFINE PARTICLES | TOBACCO, SMOKE & SMOG | PET DANDER RESPIRABLE DUST | BACTERIA FUNGI | MOLD SPORES | POLLEN |
|  | 2210 | 20 x 25 | W: 6.75" D: 27.38" H: 22.06" | 213 | .16"@1200 .20"@1400 .25"@1600 .30"@1800 .35"@2000 | - | 75% .3-9 Microns | 96% 1+ Microns | 97% 2+ Microns | 98% 6-10 Microns | |
| | 2310 | 20 x 20 | W: 6.75" D: 22.06" H: 20.38" | 313 | .09"@600 .13"@800 .18"@1000 .23"@1200 | | | | | | |
| | 2410 | 16 x 25 | W: 6.75" D: 30.06" H: 17.75" | 413 | .17"@1200 .22"@1400 .26"@1600 .31"@1800 .37"@2000 | | | | | | |
| MERV 11 | | | | | | VIRUS & ULTRAFINE PARTICLES | TOBACCO, SMOKE & SMOG | PET DANDER RESPIRABLE DUST | BACTERIA FUNGI | MOLD SPORES | POLLEN |
|  | 1110 | 16 x 20 | W: 6.75" D: 22.06" H: 17.75" | 110 | .06"@600 .10"@800 .14"@1000 .20"@1200 | - | - | 56% 1+ Microns | 72% 2+ Microns | 94% 6+ Microns | 95% 10+ Microns |
| | 1210 | 20 x 25 | W: 6.75" D: 27.38" H: 22.06" | 210 | .04"@600 .06"@800 .08"@1000 .11"@1200 .13"@1400 .16"@1600 .19"@1800 .22"@2000 | | | | | | |
| | 1310 | 20 x 20 | W: 6.75" D: 22.06" H: 20.38" | 310 | .07"@600 .10"@800 .14"@1000 .19"@1200 .25"@1400 | | | | | | |
| | 1410 | 16 x 25 | W: 6.75" D: 30.06" H: 17.75" | 410 | .05"@600 .07"@800 .09"@1000 .12"@1200 .15"@1400 .19"@1600 .22"@1800 .27"@2000 | | | | | | |
| | 1510 | 31 x 28 | W: 6.75" D: 30.06" H: 31.01" | 510* | .04"@1000 .05"@1200 .06"@1400 .07"@1600 .09"@1800 .10"@2000 .12"@2200 .14"@2400 .15"@2600 .17"@2800 .19"@3000 | | | | | | |
| | 1610 | 16 x 25 | W: 16.1" D: 30.1" H: 17.8" | 410 | .05"@600 .07"@800 .09"@1000 .12"@1200 .15"@1400 .19"@1600 .22"@1800 .27"@2000 | | | | | | |

Size of microns captured (A single strand of hair usually has a diameter of 20 to 180 microns)

All 1110, 1210, 1310, 1510, 1610 are upgradeable to MERV 13 media. See specifications above.

* MERV 13 media is also available, part number 513. Please see the Model 1510 Specification Sheet for the air flow resistance values.



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